



Foreign Agricultural Service

**GAIN Report**

Global Agriculture Information Network

Voluntary Report - public distribution

Date: 6/12/2001

GAIN Report #HK1026

## **Hong Kong**

### **Market Development Reports**

## **New "Trade Tracker" Analysis Identifies Key Trade Trends**

## **2001**

Approved by:

**Howard R. Wetzel**

**U.S. Consulate, Hong Kong**

Prepared by:

Caroline Yuen

---

#### **Report Highlights:**

ATO/Hong Kong recently completed a project with the supplier of its Hong Kong trade data to enhance our ability to identify important trade trends. Software routines were created to sort and rank raw trade data to better identify the major product components of agricultural trade, more closely assess the success of our competitors, and identify timely changes in trade patterns that offer new sales opportunities. This report summarizes those important developments in 2000.

---

Includes PSD changes: No  
Includes Trade Matrix: No  
Unscheduled Report  
Hong Kong [HK1], HK

## **Introduction**

ATO/Hong Kong recently completed a lengthy project with the supplier of its Hong Kong trade data in which new software was created to enhance our ability to identify important trade trends. Software routines were created to sort and rank raw trade data in such a way as to: (1) better identify the major product components of agricultural trade, (2) more closely assess the success of our competitors, and (3) identify timely changes in trade patterns that either offer new sales opportunities or reflect a consolidation of import demand in Hong Kong.

Hong Kong is a free and dynamic market. Despite its small area, it is the fourth largest export market for U.S. consumer-oriented products. Given the significance and volatility of this market, it is important, but not easy, to keep track of agricultural trade developments here. This report presents the results of the first expanded analysis of trade data<sup>1</sup> for the year 2000. Where possible, explanations are provided of the macroeconomic, product sector and competitor developments that produced the changes in trade presented in the attached tables.

ATO/Hong Kong anticipates using this powerful new analytic tool in the future to better identify key trade developments here as they emerge, allowing us to reach out to trade contacts in order to learn more about the market conditions responsible, as well as to discuss joint strategies that will allow U.S. and Hong Kong players to gain the maximum benefit of these developments.

## **Summary of Hong Kong Agricultural Trade Trends in 2000**

In 2000, Hong Kong imported \$11.15 billion of food and agricultural products (including forest and seafood products), an increase of 3.3% over the previous year due to the gradual recovery in the economy. However, imports of U.S. agricultural products into Hong Kong grew somewhat more slowly, by 1.1%, while several of our key competitors enjoyed sharply higher growth rates. Most notably, imports from Brazil, Canada and New Zealand rose 28, 23 and 15 percent by comparison. (See Table 1 for more details on aggregate imports and country market shares.)

---

<sup>1</sup>Trade statistics can present an invaluable source of market intelligence when assembled accurately and analyzed in a comprehensive manner. While official trade statistics are probably never 100% accurate, they often provide the most comprehensive and objective data available to describe the current trade situation and important emerging trends. U.S. export data are very timely and helpful in identifying important changes in U.S. export markets, however they cannot by themselves tell the whole story of important developments in any given import market. To fully assess important aggregate trends (imports from all sources) and U.S. market share, it is necessary to examine import statistics from all countries, including the United States. Often, import values reported by foreign countries from the United States significantly exceed export values to that destination as indicated by U.S. export data, usually because the foreign country's import values include the cost of shipping, insurance as well as the FOB value reported in U.S. export statistics. For example, U.S. trade statistics tell us that the value of U.S. agricultural exports to Hong Kong in 2000 was \$1.43 billion, while Hong Kong statistics indicate agricultural imports from the United States were worth \$1.73 billion. Other causes of statistical disparities are differing tariff classifications (resulting in some products being included in the category, but not others) and inconsistent Customs valuation methods.

Last year proved more favorable for U.S. bulk agricultural and forest products, each of which enjoyed a double digit rise last year, compared to the larger consumer-oriented products sectors, which declined 2.7%. (See Table 3 for a breakout by BICO category of Hong Kong imports of U.S. agricultural products.) Several factors explain this development, weakness in consumer purchasing power and some commodity-specific factors. Hong Kong's economic recovery which began slightly over a year ago has been more of a "paper recovery" than an economic boom. Key sectors like retail sales are still soft and consumers remain very sensitive to prices. Gains in disposable income have not matched the growth in GDP. Many Hong Kong consumers are saddled with "negative equity" in real estate, having spent more for their apartments in the heady days of 1996-1997 than those properties are worth today. In specific product sectors, imports of U.S. poultry meat, the largest component of consumer-oriented products, dropped 12% as Hong Kong importers worked down unusually large stocks they had accumulated by the end of 1999. In contrast to poultry meat, imports of U.S. oranges jumped 142 percent as shipments recovered from the California freeze of December 1998.

On the bulk and forestry side, both U.S. cotton and hardwood lumber had banner years in Hong Kong in 2000. The continuation of the U.S. Step 2 price program helped to make U.S. cotton more competitive in Hong Kong and the economic recovery gave Hong Kong spinners, weavers and apparel manufacturers more confidence to increase their use of high quality U.S. cotton in better quality products. The strong hardwood lumber imports were driven largely by higher demand for re-exports to China, which has become an increasingly larger market for U.S. hardwood lumber.

The nature of Hong Kong's agricultural, marine and forestry imports is changing, as shown in Table 2, and the changes may not favor U.S. suppliers. In particular, imports of fish and seafood grew strongly in 2000. For Cantonese people, fish and seafood are a preferred source of protein which they will consume in greater quantity as the economy recovers. Unfortunately, the U.S. market share in the fish/seafood sector is rather limited. Our primary exports to Hong Kong in that sector consist of black cod, salmon, oysters, clams and crab. With salmon, we face very strong price competition from farm-raised Norwegian salmon, while cod faces severe competition from lower-priced different species of local fish that can be used in the same recipes. All varieties of U.S. shellfish face competition from Chinese crabs, which are a seasonal and traditional favorite among consumers, and both locally-produced and imported clams, mussels and oysters.

Another very bright sector in 2000 was furskins and hides & skins, where Hong Kong's imports from all sources grew by 32 and 99 percent, respectively, due to increased demand for fur garments produced and exported from Hong Kong and increased re-exports of hides and skins to Mainland China for further processing into leather.

The major agricultural import from the United States was poultry meat, valued at \$471 million in 2000. Hong Kong is the largest export market for U.S. poultry meat. The other major categories of oranges, cotton, hardwood lumber, grapes and beef, depict the dual character of Hong Kong's import market: (1) imports of consumer-ready meats and fruit, and (2) imports of raw materials for further processing and re-export.

Tables 5-19 show how U.S. suppliers are competing in the Hong Kong market for the 15 most important U.S. export categories. U.S. market share increased significantly last year for oranges, cotton, hardwood lumber, and beef, while our market share dwindled noticeably in the grape and variety meat sectors.

Table 20-23 show the largest changes in trade patterns, both positive and negative, and for Hong Kong imports from both all origins and U.S. only. Imports of hazelnuts and almonds from the United States rose tremendously last year because of very competitive prices. In comparison, hazelnuts from Turkey, which is the biggest U.S. competitor, were very expensive. U.S. suppliers exported \$980,000 worth of walnuts to Hong Kong, an increase of 1503% from 1999. Walnuts experienced a short crop in China last year, which increased China's demand for walnuts re-exported from Hong Kong. U.S. pistachios were more expensive when compared with those from Iran and experienced a decline of 22% in exports to Hong Kong.

U.S. egg exports rose by 13% in the Hong Kong market following the termination of EU subsidies. Longans, imported mainly from China and Thailand, are a popular fruit in Hong Kong. Total imports to Hong Kong rose 107%, which may have produced a substitution effect on other fruit imports. It is worth noting that while Hong Kong's total imports of vegetable oils increased by 46%, U.S. exports to Hong Kong dropped 19% (Table 23). U.S. exports would seem to have plenty of room for expansion in this area if our prices are competitive. Similarly, Hong Kong's imports of salmon grew by 34% yet U.S. exports to Hong Kong decreased by 30%, accounting for merely 0.5% of the market. U.S. exporters should note the potential in the Hong Kong market.

Table 1 : Hong Kong's Total Imports of Food &amp; Agricultural Products Itemized by Country of Origin

Country of Origin	Value of Imports in 2000 USD million	% Change in Value vs. 1999 last year	Market Share in 2000 % of total	Market Share in 1999 % of total
CHINA	2,676	5	24	23.6
<b>USA</b>	<b>1,728</b>	<b>1.1</b>	<b>15.5</b>	15.8
THAILAND	632	-3.8	5.7	6.1
AUSTRALIA	547	6	4.9	4.8
INDONESIA	437	-3.2	3.9	4.2
JAPAN	404	-11.1	3.6	4.2
MALAYSIA	403	-4.6	3.6	3.9
CANADA	401	23.5	3.6	3
BRAZIL	327	28	2.9	2.4
NEW ZEALAND	285	15.3	2.6	2.3
NETHERLANDS	283	-10	2.5	2.9
SINGAPORE R	256	6.7	2.3	2.2
DENMARK	247	21.1	2.2	1.9
FRANCE	242	-0.6	2.2	2.3
GERMANY F R	222	-12.5	2	2.4
Others	2,059	5.1	18.5	18.1
World Total	11,149	3.3	100	100

Table 2: Hong Kong's Major Imports of Food &amp; Agricultural Products Itemized by Product Category

Product Category	Value of Imports in 2000 US\$ '000	% change in value vs. 1999
Food & Agricultural Total	11,149,469	3.3
poultry	858,956	-7.2
other edible fish	698,694	38.5
molluscs	536,977	16.3
hardwood lumber	471,502	0.3
other value-added wood products	420,174	15
fur skins	371,768	31.7
live animals	329,484	-11.1
vegetable oils	309,135	45.8
pork	305,435	18.7
water	288,608	-8.1
liqueur	244,716	-5.1
shrimps & prawns	230,873	33.6
milk, concentrated	228,687	4.6
hardwood logs	193,163	-9.8
other intermediate product	187,002	48.6
lobster	181,196	2.1
beef	169,820	12.5
rice	166,840	-4.1
fruit & veg. drink concentrate	165,107	-37.9
hide & skins	156,090	99.2
variety meats, pork	155,494	26.4
grapes	147,236	-10.4
ginseng	142,496	5.4
oranges	135,252	6.6
hardwood plywood	134,542	-25.7
birds' nests	127,621	13.3
cotton	124,506	-8.5
bread, biscuits, cakes & pastry	123,650	-3.1
sugar confectionery	119,282	-5.9
variety meats, beef	111,130	48.8

Table 3 : Hong Kong's Imports of U.S. Food & Agricultural Products Itemized by BICO Category

BICO Category	Value of Imports in 2000 USD thousand	% change in Value vs. 1999	Market Share in 2000 % of total	Market Share in 1999 % of total
Bulk Ag. Total	88,187	42.4	18.7	11.9
Intermediate Ag. Total	154,266	5.9	8.4	9.1
Consumer Oriented Total	1,331,840	-2.7	23.6	23.7
Forest Products	102,027	19.6	7.1	5.7
Fish & Seafood Products	51,358	9.2	2.9	3.3
Agricultural Total	1,727,678	1.1	15.5	15.8

Table 4 : Hong Kong's Major Imports of U.S. Food &amp; Agricultural Products itemized by Product Category

Product Category	Value of Imports in 2000 US\$ thousand	% change in value vs. 1999	Market Share in 2000 % of Total	Market Share in 1999 % of Total
poultry	471,347	-12.3	54.9	58
oranges	87,508	142.4	64.7	28.4
cotton	78,587	48.6	63.1	38.9
hardwood lumber	68,148	24.2	14.5	11.7
grapes	67,087	-19.4	45.6	50.6
beef	62,995	23.5	37.1	33.8
ginseng	53,966	13.7	37.9	35.1
hide & skins	46,698	108.3	29.9	28.6
almonds	40,826	79.1	91	87.8
fruit & veg. drink concentrate	38,888	-24.9	23.6	19.5
fur skins	36,108	29.8	9.7	9.9
variety meats, pork	33,539	-5.8	21.6	29
variety meats, beef	24,199	22.7	21.8	26.4
molluscs	23,513	6.4	4.4	4.8
apples	23,509	-7.6	38.7	35.3
other edible fish	22,694	10.8	3.2	4.1
sausages	22,153	-2.1	53.7	55.7
table eggs	18,966	13.3	32.5	27.4
potato chips	17,837	-30.2	73.5	72.6
plums & sloes	15,914	4.4	54.4	42.3
soup & broth	15,882	0.3	77.6	75.6
potatoes, frozen	15,188	-23.6	94.9	96.3
saucers & dressings	15,153	-8.2	22.3	23.7
vegetable oils	14,614	-19.4	4.7	8.5
hardwood veneer	13,855	1.8	29.3	28.7
milk, concentrated	13,484	25.2	5.9	4.9
pork	12,904	6.9	4.2	4.7
essential oils	12,814	-23.1	17.5	17.6
pistachios	12,314	-21.6	27.4	34.1



Table 5 HK's Total Imports of Poultry Meat

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	471,347	-12.3	58	54.9
BRAZIL	107,499	12.4	10.3	12.5
CHINA	98,885	10.6	9.7	11.5
UNITED KINGDOM	28,732	-31.2	4.5	3.3
NETHERLANDS	26,795	-32.8	4.3	3.1
THAILAND	26,283	77.7	1.6	3.1
CANADA	26,236	1.1	2.8	3.1
FRANCE	17,578	-6.5	2	2
GERMANY F R	11,077	-23.3	1.6	1.3
JAPAN	5,905	-16.3	0.8	0.7
WORLD	858,956	-7.2	100	100

Table 6 HK's Total Imports of Oranges

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	87,508	142.4	28.4	64.7
AUSTRALIA	24,089	44.8	13.1	17.8
SOUTH AFRICA R	16,270	-47.5	24.4	12
EGYPT ARAB R	3,928	-80.3	15.7	2.9
CHINA	2,043	-28.6	2.3	1.5
SPAIN	229	-98.1	9.5	0.2
CYPRUS	144	-	0	0.1
WORLD	135,252	6.6	100	100

Table 7 HK's Total Imports of Cotton

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	78,587	48.6	38.9	63
AUSTRALIA	16,666	21.3	10.1	13.4
PAKISTAN	9,114	-	0	7.3
SYRIAN ARAB R	8,856	13.9	5.7	7.1
CHINA	6,122	-78	20.4	4.9
CANADA	1,863	39.5	1	1.5
MEXICO	729	-58	1.3	0.6
KOREA R	644	152.9	0.2	0.5
PARAGUAY	583	-	0	0.5
TANZANIA	413	-	0	0.3
WORLD	124,506	-8.5	100	100

Table 8 HK's Total Imports of Hardwood Lumber

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
INDONESIA	85,894	24.3	14.7	18.2
USA	68,148	24.2	11.7	14.5
MALAYSIA	61,655	-5.4	13.9	13.1
ITALY	45,005	-33.9	14.5	9.5
GERMANY F R	39,866	-36.6	13.4	8.5
CHINA	19,687	12.1	3.7	4.2
CANADA	18,172	68.6	2.3	3.9
THAILAND	18,065	26.9	3	3.8
FRANCE	17,821	-35.4	5.9	3.8
BRAZIL	16,004	181.2	1.2	3.4
WORLD	471,502	0.3	100	100

Table 9 HK's Total Imports of Grapes

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	67,087	-19.4	50.6	45.6
CHILE	53,209	8	30	36.1
AUSTRALIA	16,702	-10.2	11.3	11.3
SOUTH AFRICA R	6,091	-48.2	7.2	4.1
PERU	1,611	-	0	1.1
MALAYSIA	369	837.1	0	0.3
JAPAN	331	16.6	0.2	0.2
CANADA	295	-	0	0.2
PHILIPPINES	287	-	0	0.2
MEXICO	278	1483.6	0	0.2
WORLD	147,236	-10.4	100	100

Table 10 HK's Total Imports of Beef

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	62,995	23.5	33.8	37.1
CHINA	28,850	3.9	18.4	17
BRAZIL	28,304	6.2	17.7	16.7
NEW ZEALAND	19,028	5.6	11.9	11.2
AUSTRALIA	14,175	6.7	8.8	8.3
CANADA	4,757	30.7	2.4	2.8
JAPAN	3,501	28.9	1.8	2.1
ARGENTINA	2,803	26.7	1.5	1.7
NETHERLANDS	2,501	2.4	1.6	1.5
WORLD	169,820	12.5	100	100

Table 11 HK's Total Imports of Ginseng

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	53,966	13.7	35.1	37.9
CANADA	41,228	1.5	30	28.9
KOREA R	25,569	12.9	16.7	17.9
CHINA	17,780	-15.3	15.5	12.5
JAPAN	2,549	23.9	1.5	1.8
KOREA DEM P R	633	-20.5	0.6	0.4
SINGAPORE R	364	-26.1	0.4	0.3
FRANCE	221	-	0	0.2
MALAYSIA	114	4199.1	0	0.1
BRAZIL	46	65.3	0	0
WORLD	142,496	5.4	100	100

Table 12 HK's Total Imports of Hide &amp; Skins

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	46,698	108.3	28.6	29.9
KENYA	17,527	88	11.9	11.2
NETHERLANDS	9,882	79.2	7	6.3
AUSTRALIA	9,057	247.1	3.3	5.8
ITALY	8,333	34.6	7.9	5.3
CANADA	7,871	681.8	1.3	5
BELGIUM LUXEM	5,894	161.5	2.9	3.8
UNITED KINGDOM	5,092	153.2	2.6	3.3
JAPAN	4,664	707.9	0.7	3
TANZANIA	4,256	80.9	3	2.7
WORLD	156,090	99.2	100	100

Table 13 HK's Total Imports of Almonds

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	40,826	79.1	87.8	91
CHINA	2,666	0	10.3	5.9
AUSTRALIA	484	0	0	1.1
CHILE	314	0	0	0.7
SINGAPORE R	213	0	0	0.5
SPAIN	149	0	0	0.3
NETHERLANDS	75	-19.9	0.4	0.2
GERMANY F R	60	0	0	0.1
CANADA	44	469.6	0	0.1
TAIWAN	11	-90.8	0.5	0
WORLD	44,854	72.7	100	100

Table 14 HK's Total Imports of Fruit &amp; Veg. Drink Concentrate

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
CHINA	55,219	-24.4	27.5	33.4
USA	38,888	-24.9	19.5	23.6
THAILAND	16,949	10.3	5.8	10.3
JAPAN	10,460	-84.2	24.8	6.3
TAIWAN	9,742	-27.7	5.1	5.9
NETHERLANDS	4,702	-36.3	2.8	2.8
MALAYSIA	3,955	17	1.3	2.4
FRANCE	3,601	-33	2	2.2
SINGAPORE R	3,377	14.9	1.1	2
BRAZIL	2,448	-5.2	1	1.5
WORLD	165,107	-37.9	100	100

Table 15 HK's Total Imports of Fur Skins

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
DENMARK	190,993	30.4	51.9	51.4
FINLAND	87,255	32.2	23.4	23.5
USA	36,108	29.8	9.9	9.7
CANADA	33,700	31.8	9.1	9.1
CHINA	5,845	32.4	1.6	1.6
UNITED KINGDOM	5,014	21.1	1.5	1.3
GERMANY F R	3,674	38.4	0.9	1
NETHERLANDS	3,276	73.6	0.7	0.9
KOREA R	1,549	213.4	0.2	0.4
ITALY	1,339	84.3	0.3	0.4
WORLD	371,768	31.7	100	100

Table 16 HK's Total Imports of Variety Meats, Pork

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
NETHERLANDS	39,940	58.7	20.5	25.7
USA	33,539	-5.8	29	21.6
DENMARK	20,119	18.4	13.8	12.9
CANADA	16,707	35.4	10	10.7
GERMANY	10,972	40.5	6.3	7.1
FRANCE	10,233	105.5	4	6.6
UK	7,617	-6.1	6.6	4.9
BRAZIL	5,999	9.4	4.5	3.9
SPAIN	3,346	602.1	0.4	2.2
CHILE	1,354	22.9	0.9	0.9
WORLD	155,494	26.4	100	100

Table 17 HK's Total Imports of Variety Meats, Beef

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
BRAZIL	40,595	59.3	34.1	36.5
USA	24,199	22.7	26.4	21.8
ARGENTINA	22,245	59.8	18.6	20
AUSTRALIA	11,636	37.5	11.3	10.5
URUGUAY	2,577	74.8	2	2.3
CANADA	2,447	155.4	1.3	2.2
NEW ZEALAND	2,100	-1.4	2.9	1.9
CHINA	944	577.4	0.2	0.8
REP OF IRELAND	727	844.5	0.1	0.7
GERMANY F R	690	62.8	0.6	0.6
WORLD	111,130	48.8	100	100

Table 18 HK's Total Imports of Molluscs

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
JAPAN	143,059	7.7	28.8	26.6
AUSTRALIA	81,923	13.6	15.6	15.3
CANADA	47,022	5.6	9.6	8.8
CHINA	42,818	-4.1	9.7	8
SOUTH AFRICA R	27,721	46.3	4.1	5.2
THAILAND	26,683	38.3	4.2	5
NEW ZEALAND	24,416	45.9	3.6	4.5
USA	23,513	6.4	4.8	4.4
PHILIPPINES	13,690	42.2	2.1	2.5
CHILE	11,177	28.3	1.9	2.1
WORLD	536,977	16.3	100	100

Table 19 HK's Total Imports of Apples

Country of Origin	Value of Imports in 2000 US\$ '000	% Change in Value vs. 1999	Market Share in 1999 % of Total	Market Share in 2000 % of Total
USA	23,509	-7.6	35.3	38.7
NEW ZEALAND	20,280	56	18	33.4
CHINA	9,497	26.6	10.4	15.7
SOUTH AFRICA R	1,535	-32.8	3.2	2.5
FRANCE	1,511	-23.4	2.7	2.5
AUSTRALIA	1,354	-6.4	2	2.2
CHILE	977	-89.4	12.8	1.6
JAPAN	898	-19.4	1.5	1.5
BRAZIL	501	-86.2	5	0.8
WORLD	60,685	-15.9	100	100



Table 20 : Hong Kong's Fastest Growing Food & Agricultural Imports from All Origins  
Itemized by Major Product Category (Import Value exceeding \$5 million)

Product Category	Value of Imports in 2000 US\$ thousand	% change in value vs. 1999
hazelnuts	12,939	312.5
longans	43,114	107.2
hide & skins	156,090	99.2
almonds	44,854	72.7
tobacco	22,145	71.9
albumins	14,544	61.2
variety meats, beef	111,130	48.8
other intermediate product	187,002	48.6
vegetable oils	309,135	45.8
mixes & doughs	5,096	40
other edible fish	698,694	38.5
feathers & down	22,281	37.9
salmon	53,267	34.3
fresh/chilled potatoes	6,382	34.2
shrimps & prawns	230,873	33.6
frozen vegetables, neosi	13,000	33.3
fur skins	371,768	31.7
hops	6,366	30.5
nursery products	52,707	29.9
mangosteens	12,830	29.7
soy sauce	19,426	27.1
variety meats, pork	155,494	26.4
cabbage	21,534	26
potatoes, french fried	10,093	25.6
sweet corn, frozen	10,394	24.9
hardboard	2,937	22.9
lamb & mutton	16,901	22.1
crab & meat	34,257	21.3
fresh vegetables, neosi	94,590	19
pork	305,435	18.7
dried fruit	33,522	18.6

Table 21 : Hong Kong's Fastest Growing Food & Agricultural Imports from the U.S.  
Itemized by Major Product Category (Import Value Exceeding \$1 million)

Product Category	Value of Imports in 2000 US\$ thousand	% change in value vs. 1999	Market Share in 2000 % of Total	Market Share in 1999 % of Total
hazelnuts	11,457	303	88.5	90.6
tea	1,758	257.5	3.7	1
soybean meal	2,363	142.8	94.1	41.1
oranges	87,508	142.4	64.7	28.4
hide & skins	46,698	108.3	29.9	28.6
hardwood logs	7,954	80.8	4.1	2.1
almonds	40,826	79.1	91	87.8
dried fruit	11,628	55.9	34.7	26.4
cotton	78,587	48.6	63.1	38.9
fresh/chilled potatoes	3,258	41.2	51.1	48.5
mixes & doughs	1,472	40.3	28.9	28.8
fur skins	36,108	29.8	9.7	9.9
cheese	3,729	29.5	12.2	10.5
milk, concentrated	13,484	25.2	5.9	4.9
strawberries	5,198	24.6	64.8	56.2
hardwood lumber	68,148	24.2	14.5	11.7
beef	62,995	23.5	37.1	33.8
potatoes, french fried	9,632	23.1	95.4	97.4
variety meats, beef	24,199	22.7	21.8	26.4
feathers & down	7,515	20.9	33.7	38.5
pet foods	10,970	19.1	27.8	23.2
ice cream	10,771	18.7	61.3	47.9
vegetables, prep or pres, neosi	2,929	17	8.7	7.4
fresh vegetables, neosi	2,010	15.7	2.1	2.2
hardwood flooring & molding	1,256	13.7	2.2	1.4
ginseng	53,966	13.7	37.9	35.1
other value-added wood products	4,586	13.7	1.1	1.1
chocolate products	8,823	13.4	11.8	11.4
table eggs	18,966	13.3	32.5	27.4
hops	3,718	12.3	58.4	67.9
wheat	2,416	11.2	78.8	81.6

Table 22 : Hong Kong's Fastest Declining Food & Agricultural Imports from All Origins  
Itemized by Major Product Category (Import Value exceeding \$5 million)

Product Category	Value of Imports in 2000 US\$ thousand	% change in value vs. 1999
garlic	5,042	-74.3
spices	40,968	-52.5
coconuts	5,069	-40.1
durians	38,054	-39.2
sweet corn, prep/pre	9,047	-38.6
fruit & veg. drink concentrate	165,107	-37.9
softwood flooring & molding	5,017	-34.8
other bulk commodities	70,199	-33.9
watermelons	24,233	-32.3
mustard	6,235	-31.7
potato chips	24,277	-31.1
lychees	17,818	-29.2
cauliflowers/broccoli	7,965	-27.9
hardwood flooring & molding	58,388	-27.6
hardwood plywood	134,542	-25.7
essential oils	73,068	-23.1
potatoes, frozen	16,002	-22.5
celery	7,227	-21.8
honeydew melons, cantaloupes	12,252	-21.2
cashew nuts	6,569	-20.9
preserved eggs	10,300	-19.4
pears & quinces	28,224	-19.1
plums & sloes	29,277	-18.8
soybean oil	85,411	-16
apples	60,685	-15.9
vegetables, dried, neosi	80,204	-15.3
sugar & sweeteners	52,044	-14.8
bulk sugar	5,120	-14.3
pulses	7,372	-13.2
lettuce	16,533	-12.6

Table 23 Hong Kong's Fastest Declining Food & Agricultural Imports from the U.S.  
itemized by Major Product Category (Import Value exceeding \$1 million)

Product Category	Value of Imports in 2000 US\$ '000	% change in value vs. 1999	Market Share in 1999 % of total	Market Share in 2000 % of total
Food & Agricultural Total	1,727,679	1.1	15.8	15.5
animal fats	5,348	-58.5	40.3	18.4
peanut butter	1,064	-49.5	48.2	30.1
liqueur	2,985	-40.5	1.9	1.2
beer	9,233	-38.7	13.4	9.3
grapefruit	1,156	-36.2	15.5	11.1
sugar confectionery	5,083	-36	6.3	4.3
cauliflowers/broccoli	6,111	-35.6	85.8	76.7
milk prep., malted milk & ice cream powder	3,635	-31.1	21.5	14.2
potato chips	17,837	-30.2	72.6	73.5
tomato ketchup	3,025	-25.9	47.2	39.6
fruit & veg. drink concentrate	38,888	-24.9	19.5	23.6
potatoes, frozen	15,188	-23.6	96.3	94.9
essential oils	12,814	-23.1	17.6	17.5
pulses	1,081	-23	16.5	14.7
peaches, nectarines	2,510	-22.8	32.4	25.4
cherries	9,256	-22.6	80.4	66.8
celery	6,982	-22.3	97.2	96.6
nursery products	1,775	-21.6	5.6	3.4
pistachios	12,314	-21.6	34.1	27.4
fruit & veg. juices	7,842	-20.4	43.3	36.5
vegetable oils	14,614	-19.4	8.5	4.7
grapes	67,087	-19.4	50.6	45.6
vegetables, prep or pres, tomatoes.	1,343	-19.1	57.8	54.9
lettuce	11,627	-19.1	76	70.3
milk, not concentrated	2,329	-17.1	6.9	6.1
bread, biscuits, cakes & pastry	4,618	-16.9	4.4	3.7
soup, dried vegetables	4,271	-16.5	57.9	53.8
tree nuts, neosi	9,688	-13.9	23.6	21.8
sweet corn, frozen	4,019	-13.7	55.9	38.7

Source : Hong Kong Census & Statistics Department